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2004

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Report Highlights:

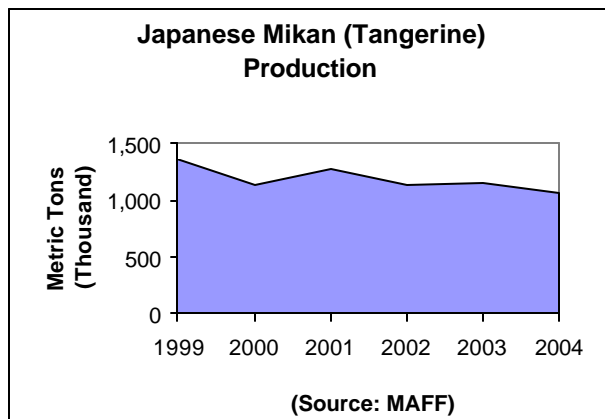
Japanese Unshu Mikan (tangerine) production for 2004 is estimated to be 1.069 million MT, down 6.8% from the previous season due mainly to typhoon damage. The Mikan harvest area declined 2.2% but yields were higher. Japan's oranges market was good in 2003. Prices were stable and fruit quality was high. Japanese imports of U.S. oranges are expected to increase in 2004 because of a high quality U.S. crop. Japan imported record amounts of Florida grapefruits in 2003 with imports of over 12 million cartons. The 2003 crop had excellent quality fruit with high Brix levels that attracted Japanese consumers. Japanese imports of Florida grapefruit in 2004 will be significantly reduced due to hurricane damage to Florida citrus crops. The Japanese fresh lemon market has been fairly stable, with total imports of 85,101 MT in 2003.

Includes PSD Changes: Yes
Includes Trade Matrix: Yes
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Table of Contents

2004 Mikan Production Down to 1.068 Million Tons	3
280 Tons of 2004 Unshu Mikans Went to the United States	3
U.S. Oranges Enjoyed an Excellent Market in 2003	4
U.S. Orange Exports to Japan Expected to Rise Significantly in 2004.....	4
Florida Achieved Record Sales of Grapefruits in 2003.....	5
Japanese Traders Worry about Significant Reductions in 2004 Florida Grapefruit Crop	5
A Shortage of Grapefruit in Florida Significantly Affects Japan’s Citrus Market	6
650,000 Cartons of Israel Sweeties Expected to Sell in Japan in 2004.....	6
Japanese Consumption of Fresh Lemons Fairly Stable	7
Argentine Lemon Shipments to Japan Increased in 2003.....	7
Japanese Imports of Orange Juice Down, While Grapefruit Juice Imports Up in 2003.....	7
Japan Continues to Impose High Import Duties on Citrus Products	9
PS&D Tables and Trade Matrices	11
Fresh Orange PS&D Table	11
Orange Juice PS&D Table	12
Fresh Orange Import Trade Matrix	13
Orange Juice Import Trade Matrix	14
Fresh Orange Wholesale Price Table	15
Fresh Grapefruit PS&D Table	16
Grapefruit Juice PS&D Table	17
Fresh Grapefruit Import Trade Matrix.....	18
Grapefruit Juice Import Trade Matrix	19
Fresh Grapefruit Wholesale Price Table	20
Fresh Lemon PS&D Table	21
Lemon Juice PS&D Table	22
Fresh Lemon Import Trade Matrix	23
Lemon Juice Import Trade Matrix.....	24
Fresh Lemon Wholesale Price Table	25
Fresh Tangerine PS&D Table	26
Tangerine Juice PS&D Table	27
Fresh Tangerine Export Trade Matrix.....	28
Fresh Tangerine Import Trade Matrix	29
Fresh Tangerine Wholesale Price Table	30
Fresh Citrus, Other PS&D Table	31
Fresh Citrus, Other Wholesale Price Table	32

2004 Mikan Production Down to 1.068 Million Tons



The 2004 Japanese Unshu Mikan (tangerine) production is estimated to be 1.069 million metric tons, down approximately 6.8 percent from the previous season. The production was significantly reduced by a series of typhoons that hit the islands of Japan in the fall of 2004. While the area harvested is estimated at 52,500 hectares, down approximately 2.2 percent from the previous season due to both aging groves and more abundant orchards.

Traditionally, Japanese Unshu Mikan have been harvested in time for large sales during the Christmas and the New Year holiday season, but the marketing strategy has changed and now sales start earlier in the season to try to gain from higher market prices. Today approximately 59 percent of production comes from the early-crop varieties available from October through December and the rest comes from the regular variety sold in December and January. 2004 early-crop production is estimated to be 633,400 metric tons, including 55,300 metric tons of green house production, and the regular-crop production is estimated to be 436,000 metric tons.

The Japanese Ministry of Agriculture, Forestry and Fisheries (MAFF) and grower cooperatives (Japan Agriculture) set production and marketing guidelines for Unshu Mikan in an attempt to maintain order in the market. The 2004 target level was 1.11 million tons. On May 25 MAFF announced that commercial shipments were 985,000 tons, or 30,000 tons above the production forecast for that period, so in August Mikan growers reduced their production levels by culling fruit in order to meet the guidelines. However, unexpected typhoons that hit the islands in the fall further reduced production so that final production is expected to be 1.069 million metric tons. 860,000 tons of Mikans are destined for fresh consumption and 125,000 tons are destined for processing. Processing consists of 95,000 tons for juice and 30,000 tons for canning purposes.

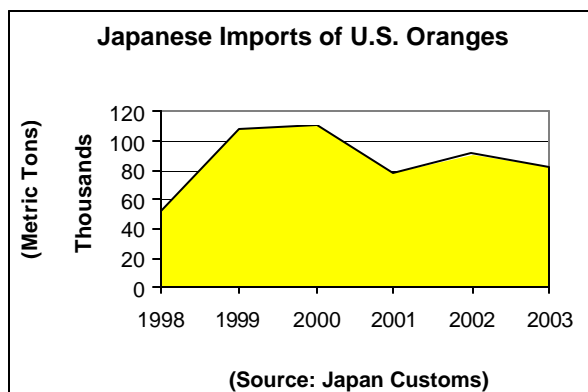
Despite typhoon damage, Japanese 2004 Mikan flavor is excellent with high Brix levels as a result of warm fall temperatures. This season's crop includes many large sized fruits. The average wholesale price in November was \$1.94* (203 yen) per kilogram, up approximately 34 percent from the same period last year. Tokyo supermarkets sold Mikan for \$5.55 (580 yen) per bag of 8 large sized fruit, \$5.55 (580 yen) per bag of 10 medium sized fruit, and \$4.77 (498 yen) per bag of 12 small sized fruit.

* The exchange rate of 104.36 yen per dollar was used, based on the Nikkei News quote for December 9, 2004.

280 Tons of 2004 Unshu Mikans Went to the United States

2004 marked the 36th year since Japan made its first shipment of Unshu Mikans to the United States. In November, a USDA/APHIS inspector visited Japanese packing facilities in Shizuoka prefecture to assist in the inspections of Unshu Mikans destined for the United States. Larger sized Mikans were shipped this season in order to meet the market demands in the United States. The first shipment with 130 metric tons of Mikans departed Japan in mid November and a total of 280 metric tons were shipped by November 22.

U.S. Oranges Enjoyed an Excellent Japanese Market in 2003



Although Japanese imports of U.S. oranges in the 2003 season (October 2003 through September 2004) were down approximately 10 percent in terms of volume from the previous season, the total import value was the same. Japan imported 81,962 metric tons of U.S. oranges in the 2003 season, with a value of \$74.34 million (CIF). Japan's market for U.S. oranges was fairly stable in 2003, with stable market prices and good quality fruit. In early May 2004, Japan's orange stocks reached 671,000 cartons (approximately 3.5 weeks of the nation's total consumption) and traders quickly reduced

imports before the market price weakened.

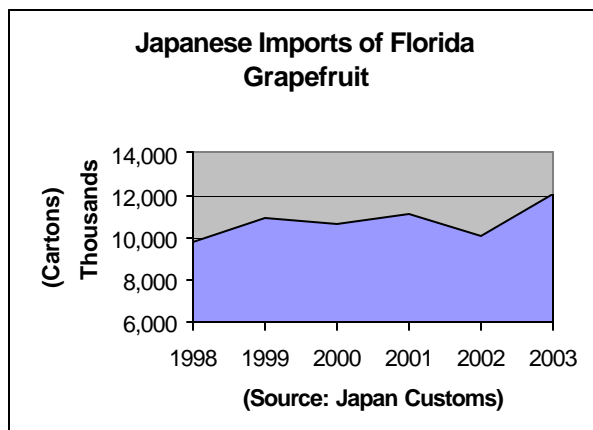
U.S. Orange Exports to Japan Expected to Rise Significantly in 2004

Japanese traders expect that imports of U.S. oranges in the 2004 marketing season (October 2004 through September 2005) will increase significantly compared to the previous season. According to Japanese traders, there are basically two reasons for the expected increase in imports; 1) the 2004 U.S. navel crop consists of a large amount of high quality fruit, and 2) grapefruit shipments from Florida will be reduced significantly in the 2004 crop year due to the recent Florida hurricanes. U.S. oranges will likely play a major role in the Japanese citrus market this coming season as a substitute for Florida grapefruits. A bumper crop is expected in California this season with many larger sized navels. This includes common sizes of 56 (56 fruit per 17-KG carton) and 48. The fruit quality and flavor of the new crop are reported to be excellent.

Navel oranges from the new California crop arrived in Japan in late November and their quality was excellent, according to Tokyo citrus traders. Currently, there are still limited volumes available and California navels will likely be sold as gifts in Japan's year-end holiday season. U.S. navel orange shipments will likely continue until May and the shipments of Valencia oranges will start in March. Currently, Australian Valencia oranges and Chilean navels are also being sold in Japanese retail stores and will likely continue until late December. The quality of both citrus products are reportedly good and their product movements in the distribution system are fairly smooth.

On December 10, California's new crop of navel oranges were trading at the Tokyo Ohta Wholesale Market for \$36.41 (3,800 yen) per 17-kg carton for sizes 56 and 72 (56 and 72 oranges in 17-kg carton, respectively), \$34.49 (3,600 yen) for size 88 and \$31.62 (3,300 yen) for size 113. Australian Valencia oranges were also trading at \$31.62 (3,300 yen) for sizes 56, 72 and 88, and \$26.83 (2,800 yen) for size 113. Australian Valencia oranges retailed at Tokyo supermarket at \$0.95 (100 yen) per fruit, or \$3.64 (380 yen) for a bag of 4 medium sized fruit.

Florida Achieved Record Sales of Grapefruits in 2003



Florida sold 12,075,969 cartons (205,291 metric tons) of their 2003 grapefruit crop in Japan. This is a record since Florida began marketing grapefruit in Japan over two decades ago. The 2003 crop produced excellent quality fruit with higher Brix levels that attracted many Japanese consumers. Japanese Mikan tangerines sold well in the winter of 2003 and this momentum was carried over to the sales of Florida grapefruit in the spring of 2004. Japan's mild temperatures in the spring of 2004 significantly helped sales of Florida grapefruit, which totaled over 500,000 cartons (8,500 metric tons) nationwide

during the Golden Week holiday season in early May. However, anticipation of overwhelming sales by Japanese traders lead to an over-supply of grapefruits in the Japanese market and the result was that some traders had to liquidate their products at discounted prices. In June 2004, Japanese sales of the 2003 Florida grapefruit crop were completed.

California and Texas also played a major role in supplying fresh grapefruit to the Japanese market in the 2003 season. The total shipments of grapefruit from Florida, California and Texas reached 220,303 metric tons in the 2003 season (October 2003 through September 2004), valued at \$196.9 million (CIF).

Japanese Traders Worry About Significant Reductions in 2004 of Florida Grapefruit Crop

Japanese citrus traders anticipate a significant reduction of imports of the new 2004 grapefruit crop due to extensive damage from a series of hurricanes that hit Florida in the fall. This is unfortunate news for citrus traders in Japan, who have developed a good market for Florida grapefruit and who have many clients who love to market Florida products. Japanese traders anticipate that shipments of the new crop from Florida will be so limited that they may be completed as early as February 2005. According to one of Tokyo's Ohta Wholesale Market traders, 450,000 to 500,000 cartons (7,650 to 8,500 metric tons) of the new crop Florida grapefruit may be marketed nationwide before the New Year with a great deal being used as gifts for Japan's year-end gift-giving season, and sold at premium prices. In the New Year, 2 to 2.5 million cartons (34,000 to 42,500 metric tons) will likely be marketed each month until March 2005. However import volumes are still uncertain at this time since they will heavily depend on Florida's offer prices, which will not be known by traders until January.

As of November 27, 164,297 cartons (2,793 metric tons) of new Florida grapefruit have arrived in Japan, which is only 17.2 percent of the level in the same period last year. A lot of fruit also came in from Florida's Gulf regions, where the recent hurricane damage was reported to be minimal. Fruit quality and flavor are excellent with many larger sized fruit in the shipments, according to Tokyo traders. In many cases, FOB prices are fairly high compared to the previous season. In early December, Florida grapefruit was trading at Tokyo's Ohta Wholesale Market for \$41.20 (4,300 yen) per carton of size 27 (27 grapefruit in

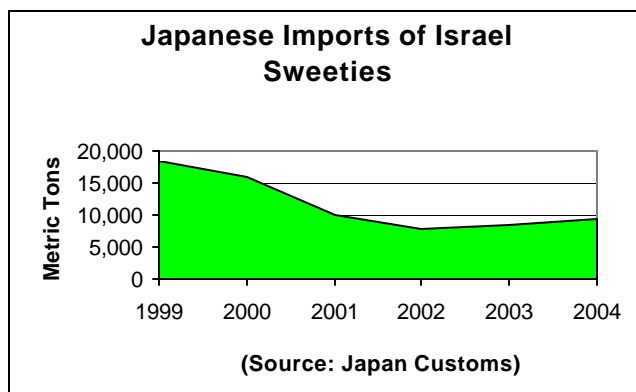
a 17-kg carton), 32 and 36. Sizes 40 and 48 were trading at \$38.32 (4,000 yen) and \$36.41 (3,800 yen) for size 56. A medium sized fruit (size 48) sold for \$1.22 - \$1.51 (128 – 158 yen) per fruit at Tokyo's supermarket.

A Shortage of Grapefruit in Florida Significantly Affects Japan's Citrus Market

Anticipating reductions in shipments of the new grapefruit crop from Florida, Japanese citrus traders have been searching for alternative suppliers of citrus products worldwide. This strong demand was felt in California for citrus products including grapefruit, Oroblancos, Pomelos, Minneolas and navel oranges. Texas Ruby grapefruit has also been an important item for filling the Japanese citrus market. Japanese traders expect a significant increase in imports from California and Texas this season. One trader commented that Japanese imports of grapefruit from these states could double over the previous season. Israel Sweeties have also played an important role in Japan's winter citrus market. Although Cuban grapefruit is relatively new to the Japanese market, Japanese traders have already increased their volume of imports from Cuba this season. Tokyo's major trading house imported 75,000 cartons of Cuban grapefruit (approximately 1,275 metric tons) in December. Cuban grapefruit is largely sold to Japan's food service sector. Japan imported 608 metric tons of grapefruit from Cuba in the 2003 season, valued at \$437,000 (CIF). South African grapefruit is not available until mid June; however, Japanese traders and South African growers are trying to get these grapefruit products to Japan as early as possible this season, according to Tokyo traders.

Currently, wholesale prices for all citrus products, both imports and domestic, are very strong and the higher prices will likely continue until the spring. Prices for Japanese Mikan tangerines are also strong this season due to short crops resulting from typhoons that hit Japan in the fall.

650,000 Cartons of Israel Sweeties Expected to Sell in Japan in 2004



Israel plans to export 650,000 cartons of Sweeties to Japan in the 2004 season, up marginally from the previous season, according to Japanese traders. Israel has established a firm market for Sweeties in Japan by supplying top quality fruit and guaranteeing fruit brix levels over 10-degrees. Sweeties have settled into a niche in Japan's highly competitive citrus market, selling from December to January. According to industry sources, this season's short Florida's grapefruit crop has caused an increase in the price

for Israel's Sweeties. FOB prices are running from \$14.00 to \$14.50 for a 14-KG carton this season, whereas the price was \$13.00 during the last two seasons. Israel will ship Sweeties to Japan in three separate shipments this season. The first shipment arrived in Osaka (Western Japan) on November 24 with 130,000 cartons, and Tokyo on November 27 with 170,000 cartons. The second shipment arrived in Osaka on November 30 with 100,000 cartons and Tokyo on December 2 with 110,000 cartons. The final shipment is still scheduled to arrive sometime in December. In early December, new crop Israel Sweeties were trading at Tokyo Wholesale Market for \$26.83 (2,800 yen) per 14-KG carton for sizes 27, 32 and 36, and \$23.95 (2,500 yen) for size 40. Tokyo supermarkets sold them for \$1.72 (180 yen) per fruit.

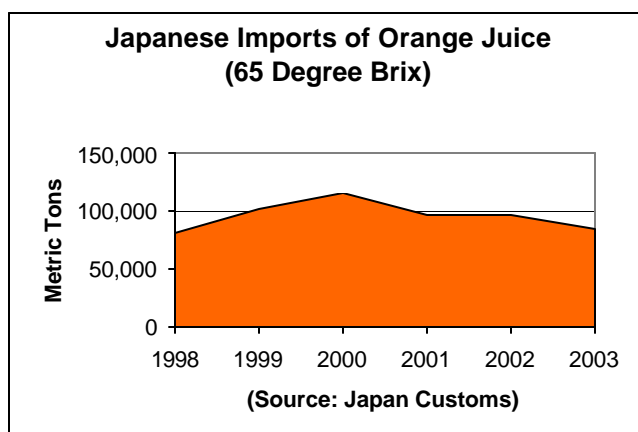
Japanese Consumption of Fresh Lemons Fairly Stable

Japan imported a total of 85,101 metric tons of fresh lemons from all countries in the 2003 season (October 2003 through September 2004), a marginal decline (4.3 percent) from the previous season. The United States supplied 59,590 metric tons of this total, valued at \$73.91 million (CIF). Japan consumes a great deal of fresh lemons in the summer; nearly a half of nation's annual consumption takes place from June through September. In late August 2004, Japan accumulated 472,000 cartons (8,024 metric tons) of fresh lemons in the nation's cold warehouses, which can accommodate the entire nation's consumption for over 50 days. In spite of the high inventory levels, Japan's hot summer in 2004 helped liquidate these stocks fairly quickly so that they returned to their normal level of 180,000 cartons (3,060 metric tons) by late October. In August 2004, California lemons were trading at Tokyo Wholesale Market for \$33.53 (3,500 yen) per 17-KG carton for sizes 95 (95 lemons per carton) and 115, and \$32.57 (3,400 yen) for size 140 and \$28.74 (3,000 yen) for size 165. Chilean lemons were trading at similar prices. Currently, Arizona's new lemon crop are is trading at Tokyo Wholesale Market for \$33.53 (3,500 yen) per 17-KG carton for sizes 95 and 115, \$32.57 (3,400 yen) for size 140 and \$28.74 (3,000 yen) for size 165. In early December, Tokyo supermarkets sold Arizona lemons for \$1.91 (200 yen) per bag of three medium sized lemons. Meanwhile, domestic lemons were sold for \$2.68 (280 yen) per bag of two large sized lemons.

Argentine Lemon Shipments to Japan Increased in 2003

Argentina had its second season of exporting fresh citrus products to Japan since the government of Japan lifted its import ban on lemons, oranges and grapefruit. Argentina supplied 2,286 metric tons of fresh lemons to the Japanese market from June to August 2004, a significant increase from the level of 701 metric tons the previous season. All citrus products from Argentina are subject to cold treatment to prevent Mediterranean fruit flies from being transferred to Japan. Argentina exported 89 metric tons of grapefruit to Japan in July and August 2004 but shipped no oranges to Japan in 2003/04. Argentine citrus products were experiencing decay problems due to a combination of the long travel distance and cold treatments.

Japanese Imports of Orange Juice Down While Grapefruit Juice Imports Up in 2003

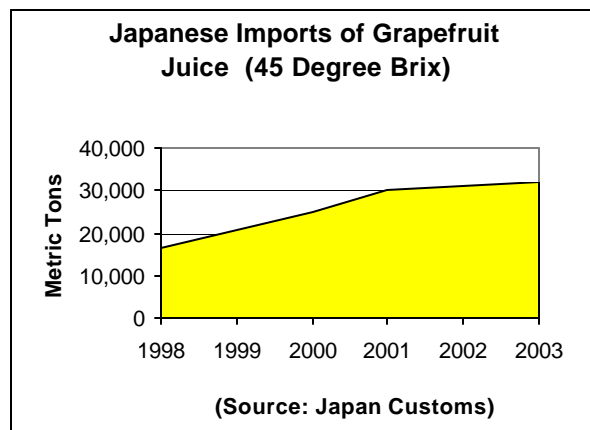


Japan imported 83,989 metric tons (based on 65 degree Brix) of orange juice in the 2003 season, down 13 percent from the previous season.

Japan's 100% pure orange juice consumption has been declining, since consumers' drink preference has shifted toward healthier low or no-sugar products such as Japanese green tea, Chinese tea and black tea. However, the market for functional drinks such as sport drinks and energy drinks is growing. According to industry sources, Japanese citrus juice products are marketed through

supermarkets and convenience stores (approximately 63 percent of nation's sales), and the rest are marketed through the food service sector. The most commonly used package for citrus juice products in Japan is a paper based container (57.4 %) followed by plastic PET bottles (21.3 %) and cans (18.7%). Japan's fruit juice products are largely sold under

national brands such as Minutes Maid, Tropicana, POM (domestic Mikan tangerine processor), Sunkist, and Dole. Brazil has been a dominant supplier of concentrated orange juice to Japan, supplying over 85 percent of the nation's frozen concentrated orange juice (FCOJ). The United States supplied 6,760 metric tons in 2003, valued at \$11.43 million (CIF).



The strong demand for grapefruit juice can be seen in Japan's "Chuhai" market. Chuhai is a liquor drink made from fruit juices mixed with Japanese vodka. Chuhai products are now available from various Japanese beverage manufactures in cans and bottles, and grapefruit flavor is a popular choice. Japan imported 32,128 metric tons (based on 45 degree Brix) of grapefruit juice in the 2003 season. The United States supplied over 67 percent or 21,571 metric tons, valued at \$30.90 million (CIF). Due to the recent devastating hurricanes, Japanese traders are worried about significant reductions in the

grapefruit juice supply from Florida in the new season, and are searching for alternative supplies from Israel, Australia, South Africa, and Cuba.

Japan Continues to Impose High Import Duties on Citrus Products

All duties are charged on a CIF basis. These duties are not subject to further reductions unless negotiated in the Doha round of WTO negotiations. The applicable import duties for citrus products are as follows:

TARIFF CODE (HS)	DESCRIPTION	DUTY RATE (%)
0805.10-000	Fresh Oranges, Imports during the December-May period	32 %
	Fresh Oranges, Imports during the June-November period	16 %
0805.40-000	Fresh Grapefruit	10 %
0805.30-010	Fresh Lemons	Free
2009.11-110	Orange Juice, Frozen, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.11-190	Orange Juice, Frozen, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.11-210	Orange Juice, Frozen, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.11-290	Orange Juice, Frozen, Not containing added sugar, Other	25.5 %
2009.12-110	Orange Juice, Not frozen, of a Brix value not exceeding 20, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.12-190	Orange Juice, Not frozen, of a Brix value not exceeding 20, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.12-210	Orange Juice, Not frozen, of a Brix value not exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.12-290	Orange Juice, Not frozen, of a Brix value not exceeding 20, Not containing added sugar, Other	25.5 %
2009.19-110	Orange Juice, Other, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %

2009.19-190	Orange Juice, Other, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.19-210	Orange Juice, Other, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.19-290	Orange Juice, Other, Not containing added sugar, Other	25.5 %
2009.21-110	Grapefruit Juice, Of a Brix value not exceeding 20, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	23 %
2009.21-190	Grapefruit Juice, Of a Brix value not exceeding 20, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.21-210	Grapefruit Juice, Other, Not more than 10% by weight of sucrose	19.1 %
2009.21-290	Grapefruit Juice, Other, Other	25.5 %
2009.29-110	Grapefruit Juice, Other, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	23 %
2009.29-190	Grapefruit Juice, Other, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.29-210	Grapefruit Juice, Other, Other, Not more than 10% by weight of sucrose	19.1 %
2009.29-290	Grapefruit Juice, Other, Other, Other	25.5 %
2009.31-211	Lemon Juice, Of a Brix value not exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	6 %
2009.39-211	Lemon Juice, Of a Brix value exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	6 %

PS&D Tables and Trade Matrices

Fresh Orange PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Oranges, Fresh				(HECTARE S)(1000 TREES)(10 00 MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Area Planted	1260	1260	1210	1210	0	1130
Area Harvested	1260	1260	1210	1210	0	1120
Bearing Trees	756	756	726	726	0	672
Non-Bearing Trees	0	0	0	0	0	18
TOTAL No. Of Trees	756	756	726	726	0	690
Production	17	17	15	16	0	15
Imports	121	121	125	109	0	127
TOTAL SUPPLY	138	138	140	125	0	142
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	136	136	138	123	0	140
Processing	2	2	2	2	0	2
TOTAL DISTRIBUTION	138	138	140	125	0	142

Orange Juice PS&D Table

PSD TABLE						
Country	Japan				65 Degrees Brix	
Commodity	Orange Juice				(MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Deliv. To Processors	2000	2000	2000	2000	0	0
Beginning Stocks	15000	15000	15000	15000	15000	10000
Production	200	200	200	200	0	200
Imports	96575	96575	96000	83989	0	90000
TOTAL SUPPLY	111775	111775	111200	99189	15000	100200
Exports	0	0	0	0	0	0
Domestic Consumption	96775	96775	96200	89189	0	90200
Ending Stocks	15000	15000	15000	10000	0	10000
TOTAL DISTRIBUTION	111775	111775	111200	99189	0	100200

Fresh Orange Import Trade Matrix

IMPORT TRADE MATRIX			
Country	Japan		
Commodity	Oranges, Fresh		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Imports for:	2002		2003
U.S.	90937	U.S.	81962
Others		Others	
South Africa	13113	South Africa	10472
Australia	10158	Chile	9072
Chile	6779	Australia	7399
Swaziland	194	Mexico	277
Mexico	167	New Zealand	4
New Zealand	139		
Argentina	23		
Total for Others	30573		27224
Others not Listed	2		3
Grand Total	121512		109189

Orange Juice Import Trade Matrix

IMPORT TRADE MATRIX			
Country	Japan		
Commodity	Orange Juice		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Imports for:	2002		2003
U.S.	7398	U.S.	6760
Others		Others	
Brazil	82154	Brazil	71819
Mexico	1730	Australia	990
Belize	1575	Belize	509
Italy	1299	Spain	508
Australia	992	Greece	457
Israel	418	Italy	373
Spain	294	Mexico	190
Canada	157	South Korea	168
Netherlands	156	Canada	139
South Korea	129	Israel	114
Total for Others	88904		75267
Others not Listed	273		1962
Grand Total	96575		83989

Fresh Orange Wholesale Price Table

PRICES TABLE			
Country	Japan		
Commodity	Oranges, Fresh		
Prices in:	Yen	per uom:	KG
Year	2003	2004	% Change
Jan	184	172	-7%
Feb	168	155	-8%
Mar	161	162	1%
Apr	188	172	-9%
May	185	158	-15%
Jun	167	166	-1%
Jul	150	195	30%
Aug	141	179	27%
Sep	134	167	25%
Oct	128		-100%
Nov	132		-100%
Dec	160		-100%
Exchange Rate	102.76	Local Currency/US \$	
Date of Quote	11/29/2004	MM/DD/YYYY	

Fresh Grapefruit PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Grapefruit, Fresh					
					(HECTARES) (1000 TREES)(1000 MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	0	0	0	0	0	0
Production	0	0	0	0	0	0
Imports	272	272	300	304	0	220
TOTAL SUPPLY	272	272	300	304	0	220
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	272	272	300	304	0	220
Processing	0	0	0	0	0	0
TOTAL DISTRIBUTION	272	272	300	304	0	220

Grapefruit Juice PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Grapefruit Juice				(MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Deliv. To Processors	0	0	0	0	0	0
Beginning Stocks	1000	1000	1000	1000	1000	1000
Production	0	0	0	0	0	0
Imports	31272	31272	32000	32128	0	22000
TOTAL SUPPLY	32272	32272	33000	33128	1000	23000
Exports	0	0	0	0	0	0
Domestic Consumption	31272	31272	32000	32128	0	22000
Ending Stocks	1000	1000	1000	1000	0	1000
TOTAL DISTRIBUTION	32272	32272	33000	33128	0	23000

Fresh Grapefruit Import Trade Matrix

IMPORT TRADE MATRIX			
Country	Japan		
Commodity	Grapefruit, Fresh		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Imports for:	2002		2003
U.S.	194356	U.S.	220303
Others		Others	
South Africa	65673	South Africa	69476
Israel	7718	Israel	8353
Swaziland	4904	Swaziland	5442
Chile	153	Cuba	608
Argentina	22	Chile	168
Cuba	19	Argentina	89
Total for Others	78489		84136
Others not Listed	2		4
Grand Total	272847		304443

Grapefruit Juice Import Trade Matrix

IMPORT TRADE MATRIX			
Country	Japan		
Commodity	Grapefruit Juice		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Imports for:	2002		2003
U.S.	19122	U.S.	21571
Others		Others	
Israel	9724	Israel	8169
Cuba	839	Italy	661
Australia	499	Belize	584
Belize	379	Australia	440
Italy	209	Cuba	214
Netherlands	195	South Africa	175
South Africa	129	Canada	82
Canada	54	Netherlands	68
Austria	49	South Korea	57
Spain	44	Spain	42
Total for Others	12121		10492
Others not Listed	29		65
Grand Total	31272		32128

Fresh Grapefruit Wholesale Price Table

PRICES TABLE			
Country	Japan		
Commodity	Grapefruit, Fresh		
Prices in:	Yen	per uom:	KG
Year	2003	2004	% Change
Jan	146	132	-10%
Feb	143	135	-6%
Mar	152	145	-5%
Apr	161	143	-11%
May	161	135	-16%
Jun	157	131	-17%
Jul	156	149	-4%
Aug	159	148	-7%
Sep	152	133	-13%
Oct	150		-100%
Nov	154		-100%
Dec	139		-100%
Exchange Rate	102.76	Local Currency/US \$	
Date of Quote	11/29/2004	MM/DD/YYYY	

Fresh Lemon PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Lemons, Fresh				(HECTARES) (1000 TREES)(1000 MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	0	0	0	0	0	0
Production	2	2	2	2	0	2
Imports	89	89	88	85	0	87
TOTAL SUPPLY	91	91	90	87	0	89
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	91	91	90	87	0	89
Processing	0	0	0	0	0	0
TOTAL DISTRIBUTION	91	91	90	87	0	89

Lemon Juice PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Lemon Juice				(MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Deliv. To Processors	0	0	0	0	0	0
Beginning Stocks	1500	1500	500	500	1500	500
Production	0	0	0	0	0	0
Imports	9995	9995	12000	10200	0	11000
TOTAL SUPPLY	11495	11495	12500	10700	1500	11500
Exports	0	0	0	0	0	0
Domestic Consumption	10995	10995	11000	10200	0	10500
Ending Stocks	500	500	1500	500	0	1000
TOTAL DISTRIBUTION	11495	11495	12500	10700	0	11500

Fresh Lemon Import Trade Matrix

IMPORT TRADE MATRIX			
Country	Japan		
Commodity	Lemons, Fresh		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Imports for:	2002		2003
U.S.	63541	U.S.	59590
Others		Others	
Chile	13959	Chile	14369
South Africa	8438	South Africa	7733
Australia	1259	Argentina	2286
New Zealand	1050	New Zealand	837
Argentina	701	Australia	210
		Mexico	74
Total for Others	25407		25509
Others not Listed	2		2
Grand Total	88950		85101

Lemon Juice Import Trade Matrix

IMPORT TRADE MATRIX			
Country	Japan		
Commodity	Lemon Juice		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Imports for:	2002		2003
U.S.	577	U.S.	637
Others		Others	
Israel	4056	Israel	3857
Argentina	2409	Italy	2504
Italy	2244	Argentina	2414
Brazil	374	Brazil	595
Spain	313	Spain	141
Chile	22	Chile	49
		France	1
Total for Others	9418		9561
Others not Listed	0		2
Grand Total	9995		10200

Fresh Lemon Wholesale Price Table

PRICES TABLE			
Country	Japan		
Commodity	Lemons, Fresh		
Prices in:	Yen	per uom:	KG
Year	2003	2004	% Change
Jan	210	160	-24%
Feb	192	159	-17%
Mar	169	190	12%
Apr	198	219	11%
May	260	221	-15%
Jun	235	244	4%
Jul	213	243	14%
Aug	194	207	7%
Sep	186	172	-8%
Oct	188		-100%
Nov	183		-100%
Dec	166		-100%
Exchange Rate	102.76	Local Currency/US \$	
Date of Quote	11/29/2004	MM/DD/YYYY	

Fresh Tangerine PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Tangerines, Fresh					
					(HECTARE S)(1000 TREES)(1000 MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Area Planted	69430	69430	67630	67630	0	65680
Area Harvested	65970	65970	64430	64230	0	62370
Bearing Trees	39582	39582	38658	38538	0	37422
Non-Bearing Trees	6228	6228	5760	6120	0	5958
TOTAL No. Of Trees	45810	45810	44418	44658	0	43380
Production	1332	1332	1317	1330	0	1235
Imports	10	10	10	11	0	11
TOTAL SUPPLY	1342	1342	1327	1341	0	1246
Exports	5	5	5	5	0	5
Fresh Dom. Consumption	1217	1217	1157	1171	0	1116
Processing	120	120	165	165	0	125
TOTAL DISTRIBUTION	1342	1342	1327	1341	0	1246

Tangerine Juice PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Tangerine Juice				(MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Deliv. To Processors	90000	90000	135000	135000	0	95000
Beginning Stocks	3000	3000	1000	1000	3000	3000
Production	9000	9000	13500	13500	0	9500
Imports	0	0	0	0	0	0
TOTAL SUPPLY	12000	12000	14500	14500	3000	12500
Exports	0	0	0	0	0	0
Domestic Consumption	11000	11000	11500	11500	0	10500
Ending Stocks	1000	1000	3000	3000	0	2000
TOTAL DISTRIBUTION	12000	12000	14500	14500	0	12500

Fresh Tangerine Export Trade Matrix

EXPORT TRADE MATRIX			
Country	Japan		
Commodity	Tangerines, Fresh		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Exports for:	2002		2003
U.S.	0	U.S.	275
Others		Others	
Canada	4850	Canada	4713
Hong Kong	119	Hong Kong	106
Guam	30	Guam	33
Singapore	26	Singapore	26
Taiwan	17	Taiwan	20
Northern Mariana	12	Northern Mariana	8
New Zealand	6	North Korea	3
Malaysia	3		
North Korea	1		
Total for Others	5064		4909
Others not Listed	2		1
Grand Total	5066		5185

Fresh Tangerine Import Trade Matrix

IMPORT TRADE MATRIX			
Country	Japan		
Commodity	Tangerines, Fresh		
Time Period:	Oct.-Sept.	Units:	Metric Tons
Imports for:	2002		2003
U.S.	6443	U.S.	8351
Others		Others	
Chile	1253	Australia	971
Australia	1183	Chile	921
New Zealand	885	New Zealand	879
South Korea	194	South Korea	76
Taiwan	57	Taiwan	53
Total for Others	3572		2900
Others not Listed	1		3
Grand Total	10016		11254

Fresh Tangerine Wholesale Price Table

PRICES TABLE			
Country	Japan		
Commodity	Tangerines, Fresh		
Prices in:	Yen	per uom:	KG
Year	2003	2004	% Change
Jan	143	145	1%
Feb	150	174	16%
Mar	162	192	19%
Apr	399	367	-8%
May	1063	995	-6%
Jun	743	805	8%
Jul	650	779	20%
Aug	648	631	-3%
Sep	336	302	-10%
Oct	167		-100%
Nov	131		-100%
Dec	135		-100%
Exchange Rate	102.76	Local Currency/US \$	
Date of Quote	11/29/2004	MM/DD/YYYY	

Fresh Citrus, Other PS&D Table

PSD TABLE						
Country	Japan					
Commodity	Citrus, Other, Fresh				(HECTARE S)(1000 TREES)(10 00 MT)	
	2002	Revised	2003	Estimate	2004	Forecast
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]
Market Year Begin		10/2002		10/2003		10/2004
Area Planted	3980	3980	3850	3850	0	3700
Area Harvested	3970	3970	3840	3810	0	3660
Bearing Trees	2382	2382	2304	2286	0	2196
Non-Bearing Trees	18	18	18	72	0	72
TOTAL No. Of Trees	2400	2400	2322	2358	0	2268
Production	82	82	77	75	0	69
Imports	0	0	0	0	0	0
TOTAL SUPPLY	82	82	77	75	0	69
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	79	79	74	72	0	66
Processing	3	3	3	3	0	3
TOTAL DISTRIBUTION	82	82	77	75	0	69

Fresh Citrus, Other Wholesale Price Table

PRICES TABLE			
Country	Japan		
Commodity	Citrus, Other, Fresh		
Prices in:	Yen	per uom:	KG
Year	2003	2004	% Change
Jan	190	199	5%
Feb	165	177	7%
Mar	149	164	10%
Apr	140	149	6%
May	142	147	4%
Jun	129	129	0%
Jul	98	96	-2%
Aug	89	108	21%
Sep	119	108	-9%
Oct	179		-100%
Nov	n/a		#VALUE!
Dec	236		-100%
Exchange Rate	102.76	Local Currency/US \$	
Date of Quote	11/29/2004	MM/DD/YYYY	